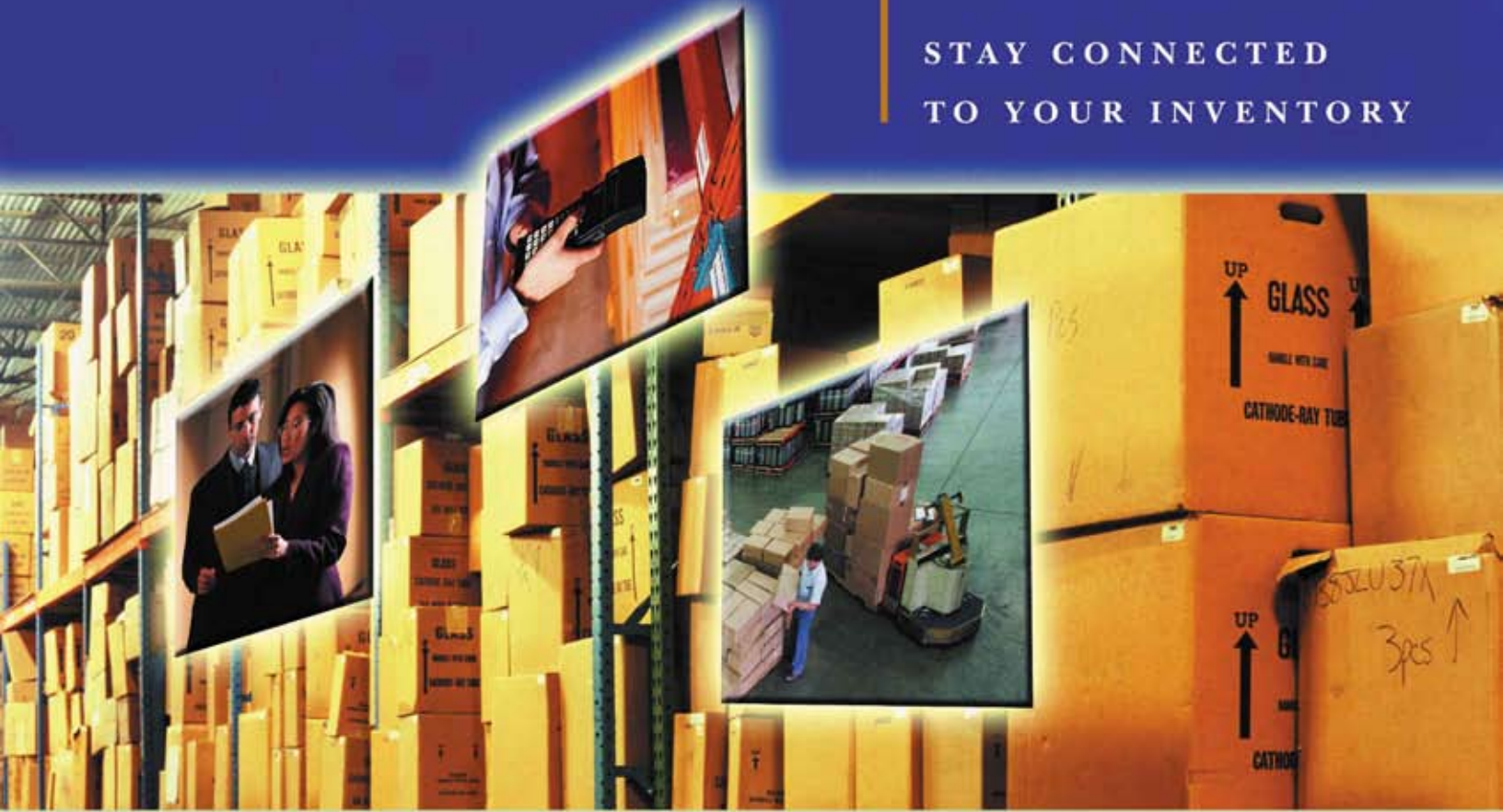


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## ACCU-DART Case Study: Success through Tough Economic Times

ACCU-DART is a real-time radio-frequency barcode solution, designed to integrate directly with Sage Accpac ERP. Using radio-frequency bar-code scanners, it allows the warehouse staff to instantly update the accounting system, eliminating additional data entry and making operations more efficient. ACCU-DART is available as individual modules, making it easy to customize to your specific needs.

Highfield Holdings Inc. is a Salon & Spa distributor in Woodbridge, Ontario, with stores operating as "Trade Secrets" across the province. Highfield was running into issues when they shipped the wrong goods for their stores. This would lead to wasted time as the warehouse staff corrected the mistake, as well as man-hours in customer service dealing with complaints. Many of their individual items were small and looked very similar to each other, and the warehouse staff would often accidentally ship the wrong goods for the

*"In today's economy we have to be better than before, with less people, fewer customers and tighter budgets, just to stay in business. Decisions should only be made based on accurate and timely information. Sage Accpac and ACCU-DART allow me these luxuries."*

- Highfield Holdings, Inc.



stores. They needed a system to improve accuracy and save money.

The client contacted Bredet Services, Inc. to find a solution to their issues and increase efficiencies. They were "concerned about cost and implementation because they were not in the market to spend \$75 - \$100K on an inventory control system" says Debbie Breuls of Bredet Services Inc. Debbie recommended ACCU-DART, which would fit their requirements at a fraction of the price of some of the competition.

ACCU-DART is 100% modular, allowing the client to select the exact functionality they require. Installations vary from a single user, with one function (eg: ship sales orders), to a complete package, encompassing all available modules and multiple users. The client only pays for the functionality they need, making ACCU-DART a more reasonably-priced solution.



When you scan an item in ACCU-DART verifies in real-time that this is the correct item for the transaction. For Highfield Holdings, this helped to reduce the chance of shipping the

wrong goods, especially when it is difficult to identify the difference between items.

By shipping the right goods to the right customer, the first time, Highfield Holdings has greatly improved efficiencies and reduced customer service issues. This in turn leads to significant savings for labor costs.

Debbie Breuls says that "it has greatly improved errors in shipping and has reduced their warehouse staff by one full-time person". These cost-saving measures can be the difference between a successful and unsuccessful business.



A representative from Highfield Holdings Inc. reports that "in today's

economy we have to be better than before, with less people, fewer customers, and tighter budgets...just to stay in business. Decisions should only be made on accurate and timely information. Sage Accpac and ACCU-DART allow me these luxuries".

For a relatively small upfront investment, ACCU-DART can help improve efficiency, increase inventory accuracy, and help businesses save money, becoming more profitable in the long-run.

Ship the right goods to the right customer, the first time!



**For more information on ACCU-DART:**

**Bredet Services Inc.**  
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Development Partner

SAGE ACCPAC